

Message Text

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71

ORIGIN AF-18

INFO OCT-01 ADP-00 EB-11 COME-00 AID-20 IGA-02 H-02 PM-07

CIAE-00 DODE-00 INR-10 NSAE-00 PA-03 RSC-01 USIA-12

PRS-01 TRSE-00 MC-02 L-03 /093 R

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FM SECSTATE WASHDC

TO AMEMBASSY KAMPALA

C O N F I D E N T I A L STATE 121420

E. O. 11652: N/A

TAGS: US, BEXP

SUBJECT: SALE OF GULFSTREAM 2 EXECUTIVE JET TO UGANDA

REF: KAMPALA 494

PAGE AIRWAYS VICE PRESIDENT CHUCK

HANNER INFORMED DEPT JUNE 20 HE HAS RECEIVED CABLE FROM COL.

TOKO STATING THAT UGANDAN AIR FORCE WILL BEGIN SENDING

MAINTENANCE PERSONNEL AND PILOTS TO U. S. FOR TRAINING IN

EARLY JULY. IN ALL, FOUR PILOTS AND FIVE GROUND PERSONNEL

WILL EVENTUALLY BE HERE TO TRAIN ON AIRCRAFT IN VARYING

STAGES OF ITS ASSEMBLY IN SAVANNAH, GEORGIA, AND SAN

ANTONIO. PLANE WILL BE DELIVERED IN UGANDA IN NOVEMBER.

ITS NAME, BY INSTRUCTION OF GOU, WILL BE QTE AIR FORCE ONE

UNQTE. AS FRANCHISED DEALER OF GULFSTREAM, PAGE RECEIVED

DOLS 500,000 CASH DOWNPAYMENT, ANOTHER DOLS 700,000 SINCE,

AND WILL RECEIVE ADDITIONAL PAYMENT OF DOLS 3 MILLION JULY

15. PAGE WILL HAVE GULFSTREAM DEMONSTRATOR IN UGANDA

IN JULY IN ORDER LET AMIN CHOOSE TYPE OF INTERIOR, SEATS,

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UPHOLSTERY, ETC., HE DESIRES AND HOPES TO PICK UP CHECK AT
THAT TIME. TOTAL COST WILL BE NEARLY DOLS 5 MILLION.
HANNER SAID NEGOTIATIONS WITH GOU WERE EASIEST IN AFRICA
(OTHER GULFSTREAMS HAVE BEEN SOLD TO CAMEROUN, IVORY COAST,
AND GABON). UGANDANS AGREED TO ALL TERMS PROPOSED BY PAGE,

EVEN THOUGH LATTER WOULD HAVE BEEN FLEXIBLE IF PRESSED.
UGANDANS ALSO WERE PAGES' S MOST HOSPITABLE HOSTS. HANNER
AND HIS COLLEAGUES MET SEVERAL TIMES WITH AMIN, WHO WAS
QTE EXTREMELY FRIENDLY UNQTE AND RELATED NUMEROUS STORIES
ABOUT HIS DAYS AS UGANDA' S HEAVYWEIGHT CHAMP. ROGERS

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NNNNMAFVVZCZ

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*** Current Classification *** CONFIDENTIAL

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